

AMENDED IN SENATE JUNE 19, 2003
AMENDED IN ASSEMBLY MAY 29, 2003
AMENDED IN ASSEMBLY APRIL 21, 2003

CALIFORNIA LEGISLATURE—2003–04 REGULAR SESSION

ASSEMBLY BILL

No. 284

Introduced by Assembly Member Chavez

February 5, 2003

An act to amend Sections 10168.1 and 10168.2 of, and to add Sections 10168.25 and 10168.92 to, the Insurance Code, relating to annuities.

LEGISLATIVE COUNSEL'S DIGEST

AB 284, as amended, Chavez. Deferred annuities: nonforfeiture.

Existing law provides that, with certain exceptions, no annuity contract shall be delivered in this state unless it provides, among other things, (1) that upon cessation of payments under the contract, the company will grant a paid-up annuity benefit of a specified value and (2) in the case of certain contracts, that the company will pay in lieu of any paid-up annuity benefit a cash surrender benefit in a specified amount. Existing law requires the company to reserve the right to defer the payment of this cash surrender benefit for a period of 6 months after demand therefor.

This bill would require that these annuity contracts also provide that the company shall grant the paid-up annuity benefit upon the written request of the contract owner.

The bill would eliminate the requirement applicable to certain contracts that a company reserve the right to defer the payment of the

cash surrender benefit for a period of 6 months, and would instead allow the company to reserve that right after making written request and receiving written approval of the commissioner, as specified. The bill would allow payment of the cash surrender benefit to be deferred for a period not to exceed 6 months.

Existing law provides for different calculations of minimum nonforfeiture amounts for contracts involving flexible considerations and those involving a single consideration, as specified. Existing law sets certain minimums upon the considerations used to determine the minimum nonforfeiture amount of a contract.

This bill would provide for a uniform method of calculating minimum nonforfeiture amounts under these contracts. It would modify the interest rate applicable to accumulations under these contracts, the amounts by which those accumulations may be decreased, and the minimum amount of considerations used to determine the minimum nonforfeiture amount, as specified. The bill would provide that these provisions shall apply to contracts issued on and after January 1, 2006, but that a company may elect to apply them, on a contract-form-by-contract-form basis, to any contract issued on or after January 1, 2004, and before January 1, 2006.

The bill would allow the Insurance Commissioner to adopt regulations to implement these provisions and to adjust the calculation of minimum nonforfeiture amounts for certain other contracts.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

The people of the State of California do enact as follows:

- 1 SECTION 1. Section 10168.1 of the Insurance Code is
- 2 amended to read:
- 3 10168.1. In the case of contracts issued on or after the
- 4 operative date of this article as defined in Section 10168.10, no
- 5 contract of annuity, except as stated in Section 10168, shall be
- 6 delivered or issued for delivery in this state unless it contains in
- 7 substance the following provisions, or corresponding provisions
- 8 which in the opinion of the commissioner are at least as favorable
- 9 to the contractholder, upon cessation of payment of considerations
- 10 under the contract.
- 11 (a) That upon cessation of payment of considerations under a
- 12 contract, or upon the written request of the contract owner, the



1 company shall grant a paid-up annuity benefit on a plan stipulated
2 in the contract of the value specified in Sections 10168.3, 10168.4,
3 10168.5, 10168.6, and 10168.8.

4 (b) If a contract provides for a lump-sum settlement at maturity,
5 or at any other time, that upon surrender of the contract at or prior
6 to the commencement of any annuity payments, the company shall
7 pay in lieu of any paid-up annuity benefit a cash surrender benefit
8 in the amount specified in Sections 10168.3, 10168.4, 10168.6,
9 and 10168.8. The company may, after making written request and
10 receiving the written approval of the commissioner, reserve the
11 right to defer the payment of the cash surrender benefit for a period
12 not to exceed six months after demand therefor with surrender of
13 the contract. The request shall address the necessity and
14 equitability to all policyholders of the deferral.

15 (c) A statement of the mortality table, if any, and interest rates
16 used in calculating any minimum paid-up annuity, cash surrender,
17 or death benefits that are guaranteed under the contract, together
18 with sufficient information to determine the amounts of those
19 benefits.

20 (d) A statement that any paid-up annuity, cash surrender, or
21 death benefits that may be available under the contract are not less
22 than the minimum benefits required by any statute of the state in
23 which the contract is delivered, and an explanation of the manner
24 in which the benefits are altered by the existence of any additional
25 amounts credited by the company to the contract, any indebtedness
26 to the company on the contract, or any prior withdrawals from or
27 partial surrenders of the contract.

28 Notwithstanding the requirements of this section, any deferred
29 annuity contract may provide that if no considerations have been
30 received under a contract for a period of two full years and the
31 portion of the paid-up annuity benefit at maturity on the plan
32 stipulated in the contract arising from considerations paid prior to
33 that period would be less than twenty dollars (\$20) monthly, the
34 company may at its option terminate the contract by payment in
35 cash of the then present value of that portion of the paid-up annuity
36 benefit, calculated on the basis of the mortality table, if any, and
37 the interest rate specified in the contract for determining the
38 paid-up annuity benefit, and by that payment shall be relieved of
39 any further obligation under the contract.

1 SEC. 2. Section 10168.2 of the Insurance Code is amended to
2 read:

3 10168.2. (a) This section shall apply to contracts issued
4 before January 1, 2004, and may be applied by a company, on a
5 contract-form-by-contract-form basis, to any contract issued on or
6 after January 1, 2004, and before January 1, 2006. This section
7 shall not apply to any contract issued on or after January 1, 2006.

8 (b) The minimum values as specified in Sections 10168.3,
9 10168.4, 10168.5, 10168.6, and 10168.8 of any paid-up annuity,
10 cash surrender or death benefits available under an annuity
11 contract shall be based upon minimum nonforfeiture amounts as
12 defined in this section.

13 (c) With respect to contracts providing for flexible
14 considerations, the minimum nonforfeiture amount at any time at
15 or prior to the commencement of any annuity payments shall be
16 equal to an accumulation up to that time at a rate of interest of 3
17 percent per annum of percentages of the net considerations (as
18 hereinafter defined) paid prior to that time, decreased by the sum
19 of (i) any prior withdrawals from or partial surrenders of the
20 contract accumulated at a rate of interest of 3 percent per annum
21 and (ii) the amount of any indebtedness to the company on the
22 contract, including interest due and accrued, and increased by any
23 existing additional amounts credited by the company to the
24 contract.

25 The net considerations for a given contract year used to define
26 the minimum nonforfeiture amount shall be an amount not less
27 than zero and shall be equal to the corresponding gross
28 considerations credited to the contract during that contract year
29 less an annual contract charge of thirty dollars (\$30) and less a
30 collection charge of one dollar and twenty-five cents (\$1.25) per
31 consideration credited to the contract during that contract year.
32 The percentages of net considerations shall be 65 percent of the net
33 consideration for the first contract year and 87¹/₂ percent of the net
34 considerations for the second and later contract years.
35 Notwithstanding the provisions of the preceding sentence, the
36 percentage shall be 65 percent of the portion of the total net
37 consideration for any renewal contract year which exceeds by not
38 more than two times the sum of those portions of the net
39 considerations in all prior contract years for which the percentage
40 was 65 percent.



(d) With respect to contracts providing for fixed scheduled considerations, minimum nonforfeiture amounts shall be calculated on the assumption that considerations are paid annually in advance and shall be defined as for contracts with flexible considerations which are paid annually with two exceptions:

(1) The portion of the net consideration for the first contract year to be accumulated shall be the sum of 65 percent of the net consideration for the first contract year plus 22¹/₂ percent of the excess of the net consideration for the first contract year over the lesser of the net considerations for the second and third contract years.

(2) The annual contract charge shall be the lesser of thirty dollars (\$30) or 10 percent of the gross annual consideration.

(e) With respect to contracts providing for a single consideration, minimum nonforfeiture amounts shall be defined as for contracts with flexible considerations except that the percentage of net consideration used to determine the minimum nonforfeiture amount shall be equal to 90 percent and the net consideration shall be the gross consideration less a contract charge of seventy-five dollars (\$75).

SEC. 3. Section 10168.25 is added to the Insurance Code, to read:

10168.25. (a) This section shall apply to contracts issued on and after January 1, 2006, and may be applied by a company, on a contract-form-by-contract-form basis, to any contract issued on or after January 1, 2004, and before January 1, 2006.

(b) The minimum values as specified in Sections 10168.3, 10168.4, 10168.5, 10168.6, and 10168.8 of any paid-up annuity, cash surrender, or death benefits available under an annuity contract shall be based upon minimum nonforfeiture amounts as defined in this section.

(c) (1) The minimum nonforfeiture amount at any time at or prior to the commencement of any annuity payments shall be equal to an accumulation up to that time, at the rates of interest indicated in subdivision ~~(b)~~ (d), of the net considerations (as hereinafter defined) paid prior to that time, decreased by the sum of all of the following:

(A) Any prior withdrawals from or partial surrenders of the contract, accumulated at the rates of interest indicated in subdivision ~~(b)~~ (d).

(B) An annual contract charge of fifty dollars (\$50), accumulated at the rates of interest indicated in subdivision ~~(b)~~ (d).

(C) Any *state* premium tax paid by the company for the contract, accumulated at the rates of interest indicated in subdivision ~~(b)~~ (d). However, the minimum nonforfeiture amount may not be decreased by this amount if the premium tax is subsequently credited back to the ~~payor~~ company.

(D) The amount of any indebtedness to the company on the contract, including interest due and accrued.

(2) The net considerations for a given contract year used to define the minimum nonforfeiture amount shall be an amount equal to 87.5 percent of the gross considerations credited to the contract during that contract year.

(d) The interest rate used in determining minimum nonforfeiture amounts shall be ~~the~~ an annual rate of interest determined as the lesser of 3 percent per annum and the following, which shall be specified in the contract if the interest rate will be reset:

(1) The five-year Constant Maturity Treasury Rate reported by the Federal Reserve as of a date, or averaged over a period, rounded to the nearest one-twentieth of 1 percent, specified in the contract no longer than 15 months prior to the contract issue date or redetermination date under paragraph (2), reduced by 125 basis points, where the resulting rate is not less than 1 percent.

(2) The interest rate shall apply for an initial period and may be redetermined for additional periods. The redetermination date, basis, and period, if any, shall be stated in the contract. The basis is the date, or average over a specified period, that produces the value of the five-year Constant Maturity Treasury Rate to be used at each redetermination date.

(e) During the period or term that a contract provides substantive participation in an equity indexed benefit, it may increase the reduction described in paragraph (2) of subdivision (d) by up to an additional 100 basis points to reflect the value of the equity index benefit. The present value at the contract issue date, and at each redetermination date thereafter, of the additional reduction shall not exceed the market value of the benefit. The commissioner may require a demonstration that the present value of the additional reduction does not exceed the market value of the benefit. Lacking a demonstration that is acceptable to the

1 commissioner, the commissioner may disallow or limit the
2 additional reduction.

3 (f) The commissioner may adopt regulations to implement the
4 provisions of subdivision (e) and to provide for further
5 adjustments to the calculation of minimum nonforfeiture amounts
6 for contracts that provide substantive participation in an equity
7 index benefit and for other contracts with respect to which the
8 commissioner determines adjustments are justified.

9 SEC. 4. Section 10168.92 is added to the Insurance Code, to
10 read:

11 10168.92. The commissioner may adopt regulations to
12 implement the provisions of this article.

